

Charles Murry

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Academic Positions

Wieler Family Sesquicentennial Assistant Professor, **Boston College**, 2020-present

Assistant Professor of Economics, Boston College, 2018-present

Visiting Assistant Professor of Economics, **Massachusetts Institute of Technology**, Spring 2022

Assistant Professor of Economics, **The Pennsylvania State University**, August 2014-2018

Strumpf Early Career Professor of Economics, The Pennsylvania State University, August 2016 - August 2017

Education

Ph.D. Economics, University of Virginia, Charlottesville, VA, May 2014

M.A. Economics, University of Virginia, Charlottesville, VA, 2010

B.S. Economics, University of Delaware, Newark, DE, 2006

Research

Publications

“Contract Regulations and Ownership Structure in Franchising,” with Peter Newberry, 2021. Accepted at *Journal of Law and Economics*

Ciliberto, Federico, Charles Murry, and Elie Tamer. “Market structure and competition in airline markets.” *Journal of Political Economy* 129, no. 11 (2021): 2995-3038.

Biglaiser, Gary, Fei Li, Charles Murry, and Yiyi Zhou. “Intermediaries and product quality in used car markets.” *The RAND Journal of Economics* 51, no. 3 (2020): 905-933.

Murry, Charles, and Yiyi Zhou. “Consumer search and automobile dealer colocation.” *Management Science* 66, no. 5 (2020): 1909-1934.

Charles Murry, “The effect of retail competition on relationship-specific investments: evidence from new car advertising”, *International Journal of Industrial Organization*, Volume 59, 2018, Pages 253-281.

Charles Murry and Henry Schneider, “The Economics of Retail Markets for New and Used Cars,” Handbook on the Economics of Retail and Distribution E. Basker (ed.), Edward Elgar Publishers, 2016.

Working Papers

“Price Discrimination in International Airline Markets,” with Gaurab Aryal and Jonathan W. Williams, 2021. [revision requested from *Review of Economic Studies*]

“The Evolution of Market Power in the U.S. Automobile Industry” with Paul Grieco and Ali Yurukoglu, 2021. NBER Working Paper w29013.

“An Equilibrium Search Model of Inventory Management” with Fei Li, Can Tian, and Yiyi Zhou, 2021.

“Advertising in Vertical Relationships: An Equilibrium Model of the Automobile Industry,” 2017. [revision requested from *AEJ: Microeconomics*]

“Efficient Estimation of Random Coefficients Demand Models using Product and Consumer Datasets” with Paul Grieco, Joris Pinkse, and Stephan Sagl, 2021.

Invited Seminars and Conference Presentations

2022 (includes scheduled)

Microsoft Research, NBER IO Winter Meetings (Palo Alto)

2021 (includes scheduled)

Washington University in St. Louis, University of Michigan, Stanford GSB, Cornell, MIT, Texas A&M, Princeton, IIOC

2020

ASSA (San Diego), NYU Stern, London School of Economics (cancelled), Toulouse Transportation Conference (invited, cancelled), (IO)² Virtual Seminar

2019

University of Pennsylvania, Workshop on the Economics of Advertising and Marketing (Porto), Barcelona GSE Summer Forum Applied IO, Harvard Business School Markets and Competition Conference, University of Virginia, University of Massachusetts - Amherst, SEA Conference (Ft. Lauderdale)

2018

Wisconsin, Ohio State, MIT

2017

ASSA Meetings, Drexel, Cornell, CEPR Applied IO Conference (Jerusalem), Hal White Antitrust Conference (Bates-White), NBER Industrial Organization Summer Institute, UNC - Chapel Hill, Arizona, Rochester Simon School, Boston College, KU Leuven, Toulouse School of Economics

2016

International Industrial Organization Conference, EARIE (Lisbon), Analysis Group, Federal Trade Commission Microeconomics Conference

2015

Federal Trade Commission, University of Pennsylvania Wharton BEPP, Quantitative Marketing and Economics Conference (MIT Sloan)

2014

Penn State, Georgetown, Northeastern, Arizona State, University of Rochester (Simon), Stony Brook, International Industrial Organization Conference (Rising Stars Session, Chicago), Department of Justice, Federal Reserve Board of Governors, Econometric Society North American Summer Meetings, Southern Economic Association Annual Meetings (Atlanta)

2013

International Industrial Organization Conference (Rising Stars Session, Boston), University of Virginia

Awards and Honors

- Strumpf Early Career Professor of Economics, The Pennsylvania State University, 2016-2017
- Snavely Dissertation Prize, *University of Virginia Department of Economics*, 2014
- Quantitative Collaborative Graduate Fellow, *University of Virginia*, 2012-2013
- Bankard Pre-doctoral Fellowship, *University of Virginia*, 2012-2013
- XSEDE NSF grant SES120009 (Co-PI), "Inference on Market Power in Markets with Multiple Equilibria," 200,000 computing hours, 2012

Teaching

Boston College

Industrial Organization: Antitrust and Public Policy (undergraduate, 2021) Economics of Sports (undergraduate, 2019, 2020)

PhD Industrial Organization (2019, 2020, 2021)

PhD Empirical Methods in Applied Microeconomics (2019, 2020, 2021)

MIT

Industrial Organization: Competition and Antitrust (undergraduate; Spring 2022)

PhD Industrial Organization (Spring 2022)

Penn State University

Industrial Organization (undergraduate; Fall 2014)

Economics of Sports (undergraduate; Spring 2017, 2018)

PhD Industrial Organization (Spring 2015,2016,2018)

PhD Empirical Methods in Economics (Fall 2015,2016,2017)

PhD Advisees

Arnab Palit, Boston College, in progress

Linqi Zhang, Boston College, in progress

Ryan Westphal, Boston College, in progress

Paul Sarkis, Boston College, in progress

Kitika Goel, Boston College, in progress

Ratib Ali, Boston College, in progress, Massachusetts AG Antitrust Office [committee member]

Bogdon Genchev, Boston College, 2020, Brattle Group [committee member]

Farhod Olimov, PSU, 2020, Dygonex [committee member]

Naibin Chen, PSU, 2019, Bates and White [committee member]

Wenjing Ruan, PSU, 2018, Alibaba [committee member]

Xiaolu Zhou, PSU, 2016, Xiamen University [committee member]

Kai Li, PSU, 2016, Xiamen University [committee member]

Professional Activities

Referee Service

Journal of Political Economy, *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *RAND Journal of Economics*, *The Economic Journal*, *AEJ: Micro*, *AEJ: Applied*,

European Economic Review, Journal of Law and Economics, International Journal of Industrial Organization, Journal of Industrial Economics, Journal of Economics and Management Strategy, Review of Industrial Organization, Southern Economic Journal, National Science Foundation

Professional Memberships

American Economic Association, American Bar Association (Associate Member) Antitrust Group